

Venture Capital Investment Director

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Company: Sirius Partners

Location: Hong Kong

Category: other-general

Venture Capital Investment Director Role Overview: The Venture Capital Investment Director is a strategic leader responsible for driving investment decisions, managing portfolios, and fostering relationships within the technology sector. This role demands expertise in evaluating high-quality opportunities, structuring deals, and collaborating with entrepreneurs and other venture capital funds. **Key Responsibilities:** **Origination to Exit:** Provide hands-on leadership throughout the investment lifecycle, from sourcing opportunities to exit strategies. **Deal Flow Management:** Source and validate proprietary investment opportunities, ensuring alignment with investment criteria. **Due Diligence:** Conduct thorough due diligence on potential portfolio companies, assessing financials, market positioning, and growth potential. **Investment Case:** Establish a compelling investment thesis, considering risk factors, competitive landscape, and long-term viability. **Relationship Building:** Cultivate strong relationships with entrepreneurs, co-investors, and industry experts. **Portfolio Oversight:** Monitor and manage existing investments, collaborating with portfolio companies to support growth and value creation. **Ecosystem Engagement:** Engage with the broader venture capital ecosystem, attending conferences, networking events, and industry forums. **Requirements** **Experience Requirements:** Minimum 15 years of relevant experience in venture capital, private equity, or investment. Proven track record of successful investments in technology companies, including hardware, software, system cooling, AI and semiconductor. Strong understanding of market trends, emerging technologies, and disruptive innovations. Exceptional negotiation skills and ability to structure investment terms effectively. Demonstrated ability to source proprietary investment opportunities and maintain a robust

deal flow pipeline. Experience mentoring and guiding junior team members. Bachelors degree in finance, business, or related field (advanced degree preferred). MBA or equivalent from a reputable institution. Proven ability to thrive in a dynamic, fast-paced environment. Excellent communication, analytical, and decision-making skills.

5+ years

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