

# Hong Kong Jobs Expertini®

**Key Account Associate/ Senior Key Account Associate/ Key Account Executive  
(Advanced Stage Lung Cancer)**

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Company: AstraZeneca

Location: Hong Kong

Category: other-general

## **ABOUT ASTRAZENECA**

### **BUSINESS AREA – Hong Kong**

#### **What you'll do**

Your job responsibilities will be, but not limited to:

Maintain a high level of both therapeutic and product knowledge in order to promote the benefits of our products

Effectively communicate the scientific and clinical benefits of our products to top research and clinical practitioners

Build and implement account plans for targeted hospitals/institutions

Ensure our products are appropriately positioned within hospital systems and processes

Achieve sales goals for your territory and relevant surrounding area, ensuring the broad uptake of our products

Strong cross functional collaboration working with a wide variety of key stakeholders (internal and external)

#### **Essential for the role**

University graduate in any discipline

Good command of both spoken and written English and Chinese

Excellent communication and interpersonal skills

Highly self-motivated, meticulous, able to work under pressure

### **Desirable for the role**

Prior industry and/or sales experience is desirable

Depending on candidate experience, this position may be filled at the following levels: Key Account Associate/ Senior Key Account Associate/ Key Account Executive

### **Why AstraZeneca?**

#### **So, what's next?**

#### **Where can I find out more?**

Our Social Media, Follow AstraZeneca on

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#### **Date Posted**

11-Apr-2024

#### **Closing Date**

30-May-2024

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#### **Cross References and Citations:**

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